



Mark Jerusalem
MICE District Sales Manager

Mark manages the MICE sales team and its relationship with incentive buyers, meetings planners and DMCs throughout North America. As an active member of SITE and MPI, Mark is well experienced in today's MICE market and is eager to help you be successful in selling Air New Zealand and our destinations.

Contact: 800.351.2513 ext. 1

Lupe Maake
MICE Group Sales

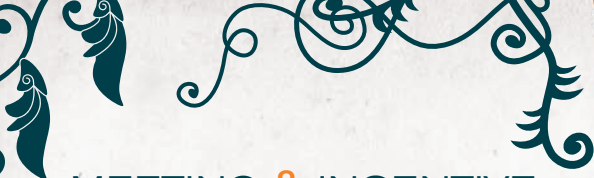
Lupe manages all MICE group activity. Her goal is to win your business with competitive pricing and exceeding your expectations in customer relationships. Lupe's tenure, experience and knowledge of Air New Zealand's destinations ensure accuracy and responsiveness.

Contact: 800.351.2513 ext. 3

MICE Travel inquires, email laxincentives@airnz.com



AIR NEW ZEALAND



MEETING & INCENTIVE QUICK REFERENCE GUIDE

Air New Zealand offers a team dedicated to the North American market to assist you when considering one of our Meetings & Incentives destinations.

In today's competitive market, it is important to stand out and offer supreme service and exciting destinations. Air New Zealand does this with destinations such as New Zealand, Australia, London, The Cook Islands and Samoa. We are proud to represent Air New Zealand as our airline continues to be recognized in the industry through respected awards.

WE'LL GO THE EXTRA MILE...

If your Meetings or Incentives group has any special requests, we aim to satisfy all of your clients' needs. We offer special meals, personalized menus, specialized amenity kits, unique head rests, customized aircraft and client corporate logos on our aircraft for charters, special check-in, theme flights, luggage and coordinated pick-ups, airport representation and on-site coordinators.



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